

Benefits of Client Exclusivity

⊕ Contingent search with the benefits of retained

This provides clients with exceptional talent without an upfront fee, assuring **competitive advantage** without brand dilution as often seen in saturated markets. It also allows **confidentiality** for the most exclusive roles, and offers an anonymous search for high profile searches.

✓ Efficiency

Exclusivity provides a better way: the process becomes more organised, precise and detailed, with one point of contact rather than multiple. This assures **professionalism** in a **hassle-free** manner before it affects any organisational productivity or candidate frustration.

📌 Focus on quality

Exclusivity allows **quality over time-limit**, giving us the ability to present the best of the best. The search is highly-focused, so the candidates have the best chance possible, trusting the process through a **deeper understanding** of what the client is seeking.

👤 For the candidates

We have built strong relationships with the **top 10% of the consulting industry**. We believe in the power of the happy employee, so we focused our search around finding the **best opportunity** based upon individual motivations. Being exclusive gives you access to this, often reticent, network.

🔒 Commitment

Investing time and commitment into these opportunities ensures that they become our **first priority** until fulfilled. Opportunities often seek the hardest-to-find individuals, which are often already in our network. Exclusivity gives the candidates an introduction to the best opportunities in the market and better reason for commitment.

